

Gowrivakkam, Chennai-600073.

Affiliated to University of Madras

DEPARTMENT OF COMMERCE(GENERAL)

2018-2019

COURSE OUTCOMES

YEAR/ SEM: I/ I - CLAIL - TAMIL I

NO.	COURSE OUTCOME
C101.1	நாட்டுப்புறமக்களின் வாழ்வியல் பயன்பாடுகளை அறிகிறார்கள;.
C101.2	புதுக்கவிதைகளின் வாயிலாகப் புதுமைக்கருத்துகiளயும், சமூகr;சிக்கல்களையும் உணர்கின்றனர்.
C101.3	சிறுகதைகளின் வாயிலாகr; சமூகமக்களின்வாழ்க்கை நிலையை அறிகிறார்கள்.
C101.4	சந்திரஹரி நாடகம் வாயிலாகg;பொய் என்றும் துன்பமே என்று அறிகிறார்கள;.
C101.5	இலக்கியவரலாற்றின் வாயிலாக நாட்டுப்புறவியல், சிறுகதை, புதினம், நாடகம் ,கவிதை ஆகியவற்றில் உள்ள சமூகநீதிகளையும் சிறப்புகளையும் அறிகிறார்கள்.

YEAR/ SEM: I/ I - CLE1E - HINDI I

NO.	COURSE OUTCOME
C102.1	To develop Communicating, Reading and Writing skills in Hindi
C102.2	To understand the vision of Premchand about the poor people
C102.3	To learn the literary work on the basis of foundation laid by the Scholars
C102.4	To understand the meaning and concept of Functional Hindi
C102.5	To understand the various forms of Functional Hindi according to its area of application

YEAR/ SEM: I/I - CLZ1K - ENGLISH I

NO.	COURSE OUTCOME
C103.1	To read and understand any text in English listening to the inputs given in the classroom.
C103.2	To make a detailed study of a few sample masterpieces of English poetry



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C103.3	To write paragraphs and essays.
C103.4	To get accurate both in oral and written communication to be strong In Grammar and its usage
C103.5	To imbibe the rules of language unconsciously and tune to deduce language structure and usage.

YEAR/ SEM: I/I - CPZ1A - FINANCIAL ACCOUNTING

NO.	COURSE OUTCOME
C104.1	To understand the basic concepts of accounting.
C104.2	To prepare final accounts of trading concerns and balance sheets of non-trading organizations.
C104.3	To classify and rectify errors and prepare a bank reconciliation statement
C104.4	To calculate depreciation and evaluate insurance claims
C104.5	To differentiate between single entry and double entry system

YEAR/ SEM: I/I – CPZ1B – BUSINESS COMMUNICATION

NO.	COURSE OUTCOME
C105.1	To remember basic principles and barriers for effective communication and business letters.
C105.2	To classify business letters into application letter, appointment order, enquiries, sales order, and complaint letter
C105.3	To analyze bank, insurance, and agency correspondence along with correspondence with shareholders and directors
C105.4	To demonstrate the use of basic reports & meetings for advanced business writing skills.
C105.5	To evaluate use of modern forms of communication like fax, email, and video conferencing.

YEAR/ SEM: I/I – CDZ1A – BUSINESS ECONOMICS

NO.	COURSE OUTCOME
C106.1	To enhance the students to learn about the introduction to economics wealth, welfare and scarcity
C106.2	To make the students to analyses about the demand and supply functions, law of demand



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C106.3	To make the students learn about consumer behavioral of diminishing marginal utility
C106.4	To inculcate the students to learn about production, produces equilibrium, economy of scale
C106.5	To make the students learn about product pricing, monopoly, perfect competition, oligopoly.

YEAR/ SEM: I/I – NLT1C – BASIC TAMIL

NO.	COURSE OUTCOME
C107.1	தமிழ்எழுத்துகளைத் தெரிந்து கொள்ளுதல்.
C107.2	தமிழ் ஒலியன்களை உச்சரிக்கக் கற்றுக் கொள்ளுதல்.
C107.3	எழுத்துக்களைக் கொண்டு சொற்களை உருவாக்குதல்.
C107.4	அன்றாடப் பயன்பாட்டுr; சொற்களைப் பயிற்றுவித்தல்.
C107.5	தமிழ்மொழியை அறிந்து கொள்ளுதல்.

YEAR/ SEM: I/I – TSSEA - ESSENTIALS OF LANGUAGE AND COMMUNICATION

NO.	COURSE OUTCOME
C108.1	To develop effective communication skills (spoken and written).
C108.2	To develop effective presentation skills.
C108.3	To conduct effective business correspondence and prepare business reports which produce results.
C108.4	Soft skills are in direct correlation with improved academic achievement.
C108.5	To develop them both for the sake of their education, and the sake of them Professional careers.

YEAR/ SEM: I/I – CNE1A– BASICS OF COMPUTER

NO.	COURSE OUTCOME
C109.1	To develop Converse in basic computer terminology.
C109.2	To Formulate opinions about the impact of computers on society.



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C109.3	To analyses Possess the knowledge of basic hardware peripherals.
C109.4	To Know and use different number systems and the basics of programming.
C109.5	To Solve basic computational problems with C language.

YEAR/ SEM: I/II – CLA2H – TAMIL II

NO.	COURSE OUTCOME
C110.1	மூவேந்தர்களின் அகம் மற்றும் புற வாழ்வு பற்றிய செய்திகளை அறிகிறார்கள்.
C110.2	சிற்றிலக்கியங்களான தமிழ்விடுதூது, குற்றாலக்குறவஞ்சி, முக்கூடற்பள்ளு வாயிலாக தமிழின் சிறப்பும் மலைவளமும், வேளாண் செய்திகளையும் அறிகிறார்கள்.
C110.3	நளவெண்பாவின் வாயிலாகr; சூதாட்டத்தினால்விளையும் சீர்கேடுகளை அறிகிறார்கள்.
C110.4	சீறாப்புராணத்தின் வாயிலாக மனிதநேயத்தையும், இரக்கக்குணத்தையும் அறிகிறார்கள்.
C110.5	மொழிப்பயிற்சியின் வாயிலாக இலக்கணமுறைகளை அறிகிறார்கள்.

YEAR/ SEM: I/II – CLE2G – HINDI II

NO.	COURSE OUTCOME
C111.1	To understand the Drama and the stories based on social problems
C111.2	To develop the approach of Hindi language
C111.3	To understand the change in content and style of expression in short stories in modern period
C111.4	To develop the skills of Translation from Hindi to English by using high technical words
C111.5	To analyze the development of one act play

YEAR/ SEM: I/II – CLZ2K – ENGLISH II

NO.	COURSE OUTCOME
C112.1	To make a detailed study of a few sample masterpieces of English poetry
C112.2	To apply critical frameworks to analyze the linguistic, cultural and historical background of texts written in English



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C112.3	To get familiar with the conventions of diverse textual genres including fiction, nonfiction, poetry, autobiography, biography, plays, etc.
C112.4	The ability to transfer information in the writing tasks.
C112.5	To perform various speaking and writing tasks, such as roleplays, debates, group discussions apart from the use of correct spelling, punctuation.

YEAR/ SEM: I/II - CPZ2A - ADVANCED FINANCIAL ACCOUNTING

NO.	COURSE OUTCOME
C113.1	To prepare Branch Accounts with various adjustments of transactions that take place between the branch and head office.
C113.2	To choose the right basis for the allocation of costs to each department.
C113.3	To understand the detail procedure of hire purchase and Installment System.
C113.4	To outline procedure related to the division of profits and introduction of capital during admission, retirement, and death of partner(s).
C113.5	To enable the students to understand the dissolution of a firm & insolvency, liquidation of partners.

YEAR/ SEM: I/II – CPZ2B – PRINCIPLES OF MANAGEMENT

NO.	COURSE OUTCOME
C114.1	To identify appropriate management techniques
C114.2	It evaluates the global context for taking managerial actions of planning.
C114.3	To assess global situation, including opportunities and threats that will impact management of an organization.
C114.4	To integrate management principles in authority & responsibility.
C114.5	To analyses effective decision on direction & control in optimal managerial decisions

YEAR/ SEM: I/II – CDZ2A – INDIAN ECONOMY

NO.	COURSE OUTCOME
C115.1	To acquaintance the differentiate between economic growth and economic development
C115.2	To identify the demographic features of the Indian economy & major problems of Indian economy.



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C115.3	To understand about agriculture sector & its development.
C115.4	To analyses large- & small-scale industries importance & its role for economic development.
C115.5	To elaborate the Five-year plans and Niti Aayog policies and programs

YEAR/ SEM: I/II – NLT2D – BASIC TAMIL

NO.	COURSE OUTCOME
C116.1	தமிழ்இலக்கியங்களை அறிந்து கொள்ளுதல்.
C116.2	அறஇலக்கியங்களைத் தெரிந்து கொள்ளுதல்.
C116.3	திருக்குறளின் சிறப்புகளை அறிந்து கொள்ளுதல்.
C116.4	தமிழர்களின் பண்பாடு ,நாகரிகம் போன்றவற்றைத் தெரிந்து கொள்ளுதல்.
C116.5	தமிழகத்தின் விழாக்களை அறிந்துகொள்ளுதல்.

YEAR/ SEM: I/II -CNE2B - BASICS OF BUSINESS INSURANCE

NO.	COURSE OUTCOME
C117.1	To understand the concept of insurance and its evolution.
C117.2	To understand the business operations and market condition in Insurance Companies.
C117.3	To understand the different needs of customers on insurance products.
C117.4	To understand the insurance terminologies
C117.5	To know the various insurance products.

YEAR/ SEM: I/II –TSSEC – ESSENTIAL OF SPOKEN AND PRESENTATION SKILLS

NO.	COURSE OUTCOME
C118.1	To develop effective communication skills (spoken and written).
C118.2	To develop effective presentation skills.



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C118.3	To conduct effective business correspondence and prepare business reports which produce results.
C118.4	Soft skills are in direct correlation with improved academic achievement.
C118.5	To develop them both for the sake of their education, and the sake of their professional careers.

YEAR/ SEM: II/III – CPZ3A – CORPORATE ACCOUNTING

NO.	COURSE OUTCOME
C201.1	To acquire the knowledge of different types of shares, forfeiture of shares, reissue of shares, and redemption of preference shares.
C201.2	To analyze underwriting of debentures, redemption of debentures, and acquisition of business
C201.3	To prepare final accounts, balance sheets, and managerial remuneration
C201.4	To calculate value of shares and goodwill using different methods
C201.5	To assess alteration of share capital, internal reconstruction, and reduction of share capital

YEAR/ SEM: II/III – CPZ3B – BUSINESS LAWS

NO.	COURSE OUTCOME
C202.1	To understand the nature, elements, and types of contracts
C202.2	To analyze various forms of offer, valid acceptance, and consideration of contracts
C202.3	To evaluate valid contract based on capacity of parties, free consent or coercion, undue influence, fraud, and misrepresentation
C202.4	To help the students to understand the concept of consent, free consent, classification of contracts, modes of discharge of contracts, breach of contract and remedies against the breach.
C202.5	To compare performance and discharge of contracts. Outline Sale of Goods Act based on conditions, warranty, and caveat emptor

YEAR/ SEM: II/III – CPZ3C – BANKING THEORY LAW AND PRACTICE

NO.	COURSE OUTCOME
C203.1	To recollect the history of banking and development of the Indian banking system
C203.2	To analyze origin, framework, features, and functions of Reserve Bank of India



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C203.3	To evaluate the evolution, initiatives, opportunities, services, security issues, merits and demerits of e-banking sector
C203.4	To differentiate between savings and current account
C203.5	To assess the nature, components and types of endorsements, banker's duty, customer grievance, and Banking Ombudsman

YEAR/ SEM: II/III - CPZ3D - MARKETING

NO.	COURSE OUTCOME
C204.1	To acquire basic concepts of market, Marketing orientation, classification & its role & importance.
C204.2	To familiarize with the application of market segmentation, consumer behavior & there buying motives.
C204.3	To analyses the marketing mix, new product development, product mix & pricing policies methods.
C204.4	To gain the experience on various pricing strategies, advertising media and qualities of good salesmanship & channels of distribution.
C204.5	To impart skills of market research & to develop recent marketing skills.

YEAR/ SEM: II/III – CDZ3A – BUSINESS STATISTICS

NO.	COURSE OUTCOME
C205.1	To understand statistical application in Economics and Management
C205.2	To describe the tools and techniques used in business statistical analysis
C205.3	To study the relationship between variables.
C205.4	To study the periodic changes over components of time series.
C205.5	To study the different level of phenomenon based on base year & current year.

YEAR/ SEM: II/III – TSSEG – PERSONALITY ENRICHMENT

NO.	COURSE OUTCOME
C206.1	To develop and exhibit an accurate sense of self.



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C206.2	To demonstrate knowledge of personal beliefs and values and a commitment to continuing personal reflection and reassessment
C206.3	To evaluate and improve upon personal leadership strengths and weaknesses
C206.4	To build self-awareness, personal development, and life skills.
C206.5	To assert strengthened personal character and further, an enhanced ethical sense.

YEAR/ SEM: II/IV - CPZ4A - ADVANCED CORPORATE ACCOUNTING

NO.	COURSE OUTCOME
C207.1	To describe the accounting treatment in amalgamation, absorption & external reconstruction. Calculation of purchase consideration and preparation of company.
C207.2	To prepare Consolidated Final Statement of Holding Companies
C207.3	To analyze and prepare Bank Accounts
C207.4	To apply the proper accounting treatment liquidation of a business entity & calculation of liquidator's remuneration.
C207.5	To know the accounting price level changes & computerized HRA.

YEAR/ SEM: II/IV – CPZ4B – COMPANY LAW

NO.	COURSE OUTCOME
C208.1	To develop the basic knowledge of the provisions of the Companies Act, 2013 in relation to types of companies, Memorandum of Association, Articles of Association, Administration of Company Law
C208.2	To understand the various types of share's & debentures
C208.3	To Comprehend the classification of Directors, key managerial personnel, Meetings of Companies and the Committees connected with the affairs of a Company
C208.4	To describe Different types of Meeting and Types of committees, resolutions
C208.5	To describe the various Modes of Winding up



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YEAR/ SEM: II/IV – CPZ4C – FINANCIAL SERVICE

NO.	COURSE OUTCOME
C209.1	To impart knowledge regarding the components of Indian Financial System
C209.2	To provide in depth understanding of different avenues of financial system viz. capital markets, merchant banking, insurance, mutual funds & other related services
C209.3	To describe the role & functioning of regulatory bodies in financial sector
C209.4	To equip the students with skills required to operate in competitive environment in the leasing service.
C209.5	To understand the venture capital and asset classes aimed at achieving business goals.

YEAR/ SEM: II/IV - CPZ4E - INDIRECT TAXATION

NO.	COURSE OUTCOME
C210.1	To know about history of taxation in India, different types of taxes & powers of union & state to levy taxes.
C210.2	To comprehend the principles of taxations, overview on GST & its concepts, types of GST & taxable events.
C210.3	To describe the GST taxation & assessment proceedings.
C210.4	To know about GST audit, demand & recovery, national anti-profiteering authorities' practitioner's eligibility criteria & career opportunities.
C210.5	To understand the concepts of duty free zones & export incentive schemes.

YEAR/ SEM: II/IV – CDZ4A – ELEMENTS OF OPERATIONS RESEARCH

NO.	COURSE OUTCOME
C211.1	To understand the basic concepts and models of Operation Research
C211.2	To formulate Linear Programming Problem.
C211.3	To determine the feasible solution based on the given LPP.
C211.4	To understand and interpret variety of problems such as assignment and transportation
C211.5	To apply the knowledge of game theory concepts to articulate real-world decision situations



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YEAR/ SEM: II/IV – ENV4B – ENVIRONMENTAL STUDIES

NO.	COURSE OUTCOME
C212.1	To know the scope and importance of environmental studies and to create public awareness for environmental protection
C212.2	To Elucidate the problems created by the over utilization of resources and to suggest alternate energy to meet our energy crisis/demand
C212.3	To give a neat sketch explanation of ecosystem, ecological succession, ecological pyramid, food chain and food web
C212.4	To know the different methods of biodiversity conservation
C212.5	To analyse the effects of pollution and the role of individual for pollution control programme

YEAR/ SEM: II/IV – TSSE1– COMPUTING SKILLS

NO.	COURSE OUTCOME
C213.1	To Demonstrate a basic understanding of computer hardware and software.
C213.2	To Demonstrate problem-solving skills.
C213.3	To Apply logical skills to programming in a variety of languages and Utilize web technologies.
C213.4	To impacts the Present conclusions effectively, orally, and in writing.
C213.5	To Demonstrate basic understanding of network principles

YEAR/ SEM: III/V - CPZ5A - ELEMENTS OF COST ACCOUNTING

NO.	COURSE OUTCOME
C301.1	To understand the nature, scope, and principles of cost accounting, financial accounting, and management accounting
C301.2	To prepare cost sheets and calculate the reconciliation of cost and financial accounts
C301.3	To analyze material control, purchase of materials, and stock level maintenance
C301.4	To differentiate between direct labor and indirect labor
C301.5	To evaluate overheads costing, prepare distribution statement, and compute machine hour rate.



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YEAR/ SEM: III/V - CPZ5B - PRACTICAL AUDITING

NO.	COURSE OUTCOME
C302.1	To understand the objectives, scope, content, and classification of auditing, and differentiate between Auditing and Accounting
C302.2	To analyze trading transactions, vouching of cash receipts and payments, and valuation of assets and liabilities
C302.3	To compare different types of audits - Statutory, Concurrent, Stock Audit, Cost Audit, Secretarial Audit, and CAG Audit
C302.4	To evaluate qualifications, appointment, duties, powers, removal, or resignation and remuneration of auditors
C302.5	To research recent trends in auditing e.g., EDP Audit, computerization of auditing, and online auditing

YEAR/ SEM: III/V – CPZ5C – ENTREPRENEURIAL DEVELOPMENT

NO.	COURSE OUTCOME
C303.1	To recognize core concepts, types, and functions of entrepreneurship
C303.2	To evaluate the role of public and private banks, funding agencies, and developmental agencies for entrepreneurial development
C303.3	To apply business idea generation techniques and identify business opportunities
C303.4	To evaluate the relevance and achievements of Entrepreneurial Development Programmes (EDP).
C303.5	To assess strategic approaches (like networking, niche play, franchising or dealership), micro-financing, financial inclusion, government schemes like Pradhan Mantri Jan-Dhan Yojana.

YEAR/ SEM: III/V - CPZ5D - FINANCIAL MANAGEMENT

NO.	COURSE OUTCOME
C304.1	To remember the roles, sources, and functions of Financial Management
C304.2	To analyze factors affecting Capital Structure
C304.3	To calculate the cost of Equity Capital
C304.4	To assess provisions on Dividend Payment in Company Law
C304.5	To Evaluate Working Capital Operating Cycle



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YEAR/ SEM: III/V - CVZ5A - INCOME TAX LAW AND PRACTICE - I

NO.	COURSE OUTCOME
C305.1	To collect the basic concepts and definitions of Income Tax Act 1961.
C305.2	To understand the allowances, deduction from salary, gratuity, pension, and provident funds.
C305.3	To make the acquaintance of the computation of income from house property.
C305.4	To evaluate income, profit, tax exemption, from business or profession
C305.5	To Perform e-filing and submission of returns following income tax provisions.

YEAR/ SEM: III/V – VAE5Q – VALUE EDUCATION

NO.	COURSE OUTCOME
C306.1	To understand the importance and of value education
C306.2	To learn about salient values for life and problem-solving and decision-making skills
C306.3	To know the importance of human rights & social values
C306.4	To know the importance of environment and ecological balance
C306.5	To learn about social evils and how to tackle them.

YEAR/ SEM: III/VI - CPZ6A - ADVANCED COST ACCOUNTING

NO.	COURSE OUTCOME
C307.1	To explore tenders, quotations, batches, and various other methods of costing and to prepare contract account and various necessaries of contract costing.
C307.2	To enumerate the features of process costing and preparation of process account
C307.3	To commutate operating costs and their contents
C307.4	To gain insights into marginal costing and the decision-making components
C307.5	To enable the students to learn the various methods of standard costing.



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YEAR/ SEM: III/VI – CPZ6B – MANAGEMENT ACCOUNTING

NO.	COURSE OUTCOME
C308.1	To understand the meaning, scope, importance, and limitations of Management Accounting
C308.2	To Know the types of financial analysis
C308.3	To analyze and interpret financial statements.
C308.4	To acquire knowledge about various ratios, their advantages, limitations, and their calculations & to prepare cash flow & fund flow. Apply marginal costing in decision making
C308.5	To Know the usage of Capital budgeting and applying marginal costing.

YEAR/ SEM: III/VI – CPZ6C – BUSINESS ENVIRONMENT

NO.	COURSE OUTCOME
C309.1	To define the environment of business in terms of factors affecting it and to analyses the impact of such factors, determining the relationship of concurrent business environment with Strategic Management.
C309.2	To identify various types of political environment & its Indian constitutions.
C309.3	To analyze the existence of cultural heritage & social responsibilities of business.
C309.4	To describe the effects of government policy on the economic environment.
C309.5	To analyze and evaluate global business environment in terms of Global Trade Policies by respective Institutions along with determining the impact and prospects of Technology in shaping Business

YEAR/ SEM: III/VI – CVZ6A– INCOME TAX LAW AND PRACTICE II

NO.	COURSE OUTCOME
C310.1	To familiar with the computation of capital gain
C310.2	To make the acquaintance of the computation of income from other sources
C310.3	To know about the aggregation of income & set off & carry forward.
C310.4	To accustomed, and deduction u/s 80C to 80U & assessment of individuals
C310.5	To outline functions of CBDT & powers of IT authorities.



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YEAR/ SEM: III/VI - CVZ6B - HUMAN RESOURCE MANAGEMENT

NO.	COURSE OUTCOME
C311.1	To aiming to enable the students in Human Resources Management
C311.2	To describe the detail process of training & its types.
C311.3	To provide an idea about different remuneration policies & social security measures & the knowledge about industrial disputes & settlement.
C311.4	To integrate the knowledge of HR audit concepts to take correct business decisions.
C311.5	To facilitate the knowledge about corporate ethics & CSR activities in business.

YEAR/ SEM: III/VI - CES6Q-EXTENSION ACTIVITIES

NO.	COURSE OUTCOME
C312.1	Improvement in the erudition of green Environment
C312.2	Recognizing suitable project to save earth from pollution.
C312.3	Accretion in the awareness level.
C312.4	Actively participating in fieldwork.
C312.5	Developing ideas to keep clean environment.